

**FLEMING ISLAND PLANTATION
COMMUNITY DEVELOPMENT DISTRICT**

SEPTEMBER 10, 2019

WORKSHOP

AGENDA PACKAGE

Fleming Island Plantation Community Development District

Inframark, Infrastructure Management Services
210 North University Drive, Suite 702 • Coral Springs, Florida 33071
Telephone: 954-603-0033 • Fax: 954-345-1292

September 3, 2019

Board of Supervisors
Fleming Island Plantation
Community Development District

Dear Board Members:

The workshop of the Board of Supervisors of the Fleming Island Plantation Community Development District will be held on Tuesday, September 10, 2019 at 6:00 p.m. at the **Amenity Center, 2300 Town Center Boulevard, Fleming Island, Florida**. Following is the advance agenda for the meeting:

1. Roll Call
2. Audience Comments (Limited to 3 Minutes Per Speaker)
3. Review and Discussion of Landscaping Proposals
4. Adjournment

Enclosed please find the approved Evaluation Criteria and a blank scoring sheet. Also enclosed is the landscape and irrigation proposal analysis provided by Prosser. As soon as we receive the points to be awarded for base price from Prosser, we will issue the updated scoring sheet. The proposals were previously provided for your review and preparation.

We look forward to seeing you at the meeting and if you have any questions in the meantime, please contact me at (904) 940-6044, extension 40592.

Sincerely,

Janice Eggleton Davis

Janice Eggleton Davis/sd
District Manager

cc: Francis Dobleo, PE
Jenny Urcan, PE
Jason Walters, Esq.
Marcia Weeks
Paul Moss, Jr. RLA

Third Order of Business

FLEMING ISLAND PLANTATION COMMUNITY DEVELOPMENT DISTRICT

**REQUEST FOR PROPOSAL
LANDSCAPE MAINTENANCE SERVICES**

EVALUATION CRITERIA

1. Personnel (15 points)

□□.g., geographic locations of the firm's head□arters or office in relation to the pro□ect□
ade□uacy and capabilities of key personnel, including the pro□ect manager and field supervisor□
present ability to manage this pro□ect□evaluation of existing work load□proposed staffing levels,
etc.□

2. Experience (25 points)

□□.g., past record and experience of the respondent in similar pro□ects□volume of work
previously awarded to the firm□past performance for other Community Development Districts in
other contracts□character, integrity, reputation, of respondent, etc.□

3. Understanding of Scope of Work (30 points)

Does the proposal demonstrate an understanding of the District's needs for the services
re□uested□

4. Price (30 total points)

Points available for price will be allocated as follows□

20 points will be awarded to the Proposer submitting the lowest total bid for completing the
work All other proposals will receive a percentage of this amount based upon the difference
between that Proposer's bid and the low bid.

10 points are allocated for the reasonableness of unit prices.

FLEMING ISLAND PLANTATION CDD
Landscape and Irrigation Maintenance Services

Possible Points	15	25	30	20	10	100	
Criteria	Personnel	Experience	Understanding of Scope of Work	Price *	Reasonable Unit Prices	Total Score	Rank
Proposer							
BrightView Landscape Services							
Down to Earth							
Duval Landscape Maintenance							
Tree Amigos Outdoor Services							
Trimac Outdoor							
VerdeGo Landscape							
Yellowstone Landscape							

* Base Price Score to be calculated and provided by Prosser



Fleming Island Plantation CDD
Landscape & Irrigation RFP Proposal Analysis
Submitted: August 2, 2019 @ 2pm

Contractor / Vendor	Proposal Signature Form	Proposal Form	Addenda USB Stick	Proposal Amount (1) Year / Renewal Prices Yr. 2 & 3 / Proposal Summary	Total Proposal Amount 3-Years	Bid Bond	Proposal Summary & Unit Prices	Contractor Quals. Statement Notorized	Affidavit for Corp. - Notorized	Public Entity Crimes- Notorized	Current Cert. of Insurance Limits \$1M Min.	Relevant Project Comparison	Experience Maintaining CDD/MHOA Properties 2,000 homes or more / Contracts Excess \$400,000	Total Annual Value Last 3 Yrs	Relevant Owner Experience	Relevant Supervisor Exp. & Employees Manager w/ College Degree in Horticulture or Related Field Exp. / Staff Licensed Arborist / Pest Control License	References Comments	Misc. Comments
Trimac Outdoor	YES	YES	YES	1st Yr. - \$555,600.00 2nd Yr. - \$572,268.00 3rd Yr. - \$561,228.00	\$1,689,096.00	YES-Check	YES	YES	YES	YES	YES	-Jullington Creek CDD, Sampson Creek CDD, Turbull Creek CDD, -Tamaya CDD, St. Johns Forest CDD	- Did not state properties over 2K homes; Ocean Gallery CDD & 5 Associations, St. Augustine; Gold Dollar properties \$775K? -Yes contracts >\$400k	(16)\$4,435,000 (17)\$6,555,000 (18)\$9,600,000	-President-13Yrs with Maint. Experience and 13 Yrs. with Firm	-Gen. Man.-27Yrs, Degree in Turf & Golf Course - Production Manager 10Yrs. Exp. /Arborist Not Listed / Yes-Pest Cont. License	1. Ocean Gallery CDD 2. Heritage at Deerwood Assoc. 3. Gold Dollar Portfolio	-Approach includes Custom Solutions for various issues Initial "30-Day Blitz" discussed
Duval Landscape	YES	YES	YES	1st Yr. - \$622,480.00 2nd Yr. - \$635,880.00 3rd Yr. - \$622,217.00	\$1,880,577.00	YES - Bond	YES	YES	-YES -YES Individual Aff.	YES	YES	-Murabella CDD - \$275K -Flagler Center Assoc. \$600K -Jullington Creek CDD \$215K	- Did not state properties over 2K homes; Yes, Contracts >\$400K	(16)\$10,300,000 (17)\$13,700,000 (18)\$15,400,000	-President-26Yrs Maint. Experience and 9 Yrs. with Firm	-Branch. Man.-33Yrs, Degree Not Listed - Production Manager 15Yrs. Exp. /Arborist Not Listed / Pest Cont. License Not Listed	1. Murabella CDD 2. Flagler Center Owners Assoc. 3. Jullington Creek CDD	-Detailed Maint. Schedules, Soil Testing & Analysis, Irrigation, Pest Management, Landscape Reviews Provided
BrightView	YES	YES	YES	1st Yr. - \$575,004.00 2nd Yr. - \$582,754.00 3rd Yr. - \$586,504.00	\$1,742,262.00	YES - Bond	YES	YES	YES	YES	Not Clear. Outdated Sample Provided, Limits \$2M Listed	- Queen's Harbour Yacht & Country Club >\$500K -Marsh Creek Own.Assoc. >\$600K -Jullington Crk Plant. >\$400K	-Did not state properties >2k homes-Marsh Creek Owners Assoc.? -Yes contracts >\$400k	(16)\$2.1 Billion (17)\$2.4 Billion (18)\$2.6 Billion	-VP General Manager, 31Yrs. -Branch Manager, 23Yrs.	-Account Man.-23Yrs, -Production Manager 22Yrs. Exp. /Arborist Not Listed / Yes-Pest Cont. License	1. Fleet Landing, Mid-America Apt. 2. Epping Forest	-Detailed Horticultural Calendar provided -Web-based 'Brightview HOA Connect' to be provided -Quality Site Assessment provided -\$4,500 Partnership Credit provided
Tree Amigos	YES	YES	YES	1st Yr. - \$570,509.75 2nd Yr. - \$582,259.95 3rd Yr. - \$600,237.75	\$1,753,007.45	YES - Check	YES	YES	-YES -YES Individual Aff.	-NOT SIGNED	YES	- The Crossings @Fleming Island CDD Eagle Harbour-\$2,368,596 -Pace Island, HOA-\$1,124,000	- Did not state properties over 2K homes; The Crossings @Fleming Island CDD Eagle harbour? -Yes contracts >\$400k	(16)\$6,851,720 (17)\$6,803,396 (18)\$6,599,286	-President - 22Yrs CDD exp., A.S. Landscape Tech. Degree -Sec./Tres-22 Urs. CDD exp., A.S. Landscape Tech. Degree	-Dir. Operations.-35Yrs, -Account Manager 10Yrs. Exp. /Arborist Not Listed / Yes-Pest Cont. License	1. Eagle Landing-East-West Partners? 2. GSG-Project? 3. Rolling Hills	-Detailed Proposal Cost Breakdown provided -\$30,000 Cert. Property Enhancements provided
Yellowstone Landscape	YES	YES	YES	1st Yr. - \$599,000.00 2nd Yr. - \$610,980.00 3rd Yr. - \$623,199.00	\$1,833,179.00	YES - Bond	YES	YES	YES	YES	YES	-Fleming Island Plantation CDD - \$630K - Reunion East & West CDD \$776K -Southaven CDD \$150K	-Did not state properties >2k homes-Fleming Island Plantation -Yes contracts >\$400k	(16)\$137,500,000 (17)\$174,000,000 (18)\$230,000,000	-VP General Manager, 17Yrs., A.S. Golf Course Operations - Branch Manager, 16Yrs., B.S. Agronomy	-Account Man.-10Yrs, B.S. Ag. Management - Production Manager 22Yrs. Exp. /Yes-Arborist Cert. provided / Yes-Pest Cont. License provided	1. Wells Creek, Coastal Oaks@Nocatee 2. Beacon Lake	- FNGLA Certified Hort. Professional on staff, - Fertilization & Pest Control Schedule provided -Hurricane Preparedness experience
Down To Earth	YES	YES	YES	1st Yr. - \$604,963.56 2nd Yr. - \$604,963.56 3rd Yr. - \$604,963.56	\$1,814,890.68	YES - Bond	YES	YES	YES	YES	YES	-The Villages CDD - \$5.6M -Lakewood Ranch CDD-Dist. 1,2,4,5 &6- \$2.3M -Kings Ridge Master Assoc. & HOA- \$950K	-Did not state properties >2k homes-The Villages CDD? -Yes contracts >\$400k	(16)\$44,000,000 (17)\$55,000,000 (18)\$105,000,000	- Asst. Dir. Operations -16Yrs. Exp., Lic. Gen. Cont., Lic. Irri. Cont., FNGLA Cert. Hort. Prof./Cont., ISA Cert. Arborist	-Operations Managers-10-22Yrs. Exp., A.S. & B.S. Degrees -Production Manager 22Yrs. Exp. /Yes-Arborist Cert. provided / Yes-Pest Cont. License provided	1. The Villages CDD, 2. Lakewood Ranch CDD & Districts 1,2,4,5&6 3. Kings Ridge Master Assoc. & HOA	- Web-based IssueTrak work order system for all residents, - Detailed Maint. Procedures / Techniques provided -Disaster & Strom Relief Protocol noted
VerdeGo	YES	YES	YES	1st Yr. - \$635,740.46 2nd Yr. \$648,455.26 3rd Yr. - \$661,424.36	\$1,945,620.08	YES - Bond	YES	YES	-Listed as N/A	YES	YES	-Rivertown HOA/Community - \$1M+ -Ocean Hammock POA \$700K-\$800K -Oakleaf Double Branch & Middle Village CDD's \$400-\$500K	-Did not state properties >2k homes- -Yes contracts >\$400k	(16)\$8,000,000 (17)\$11,000,000 (18)\$15,000,000	-Owner-Gen. Cont. -Dir. Bus. Dev.-18Yrs. Exp., 8 Yrs. with public service sector, B.S. Agriculture & Masters Parks & Rec. & Tourism	-Dir. Maint. 23Yrs. Exp., FNGLA Cert. Hort. Professional -/Yes-Arborist Cert. provided / Yes-Pest Cont. License provided	1. Florida Memorial Hospital 2. Ocean Hammock, POA 3. Several Large Properties	-Preliminary Landscape & Irrigation Management Timeline, Mow & Detail Schedule, Mow Frequencies, Agronomic Plan, IPM Program, provided -\$10K Landscape Improvements Coupon provided -Landscape Design Suggestions for several areas provided -Landscape Lighting experience